

WIN WITH  
**ONE**<sup>TM</sup>

**PROTECTING THE EARTH'S RESOURCES**  
BY HELPING THE BUSINESS WORLD RUN CLEANER.

 **Crystal  
Clean**<sup>®</sup>

 **ONE DRIVE**<sup>TM</sup>  
AUTOMOTIVE PROGRAM

# LETTER FROM THE CEO



At Crystal Clean, we continually strive to solidify our position as a leader in the automotive environmental services market, providing a smart alternative to the services our customers rely on. We take great pride in our history and experience in the industry to provide effective and environmentally conscious solutions that make a difference to our customers. At the heart of this is a dedication to service, safety and environmental and regulatory excellence.

**“We remain steadfast in our commitment to the environment, our employees and our customers.”**

Since our founding in 1999, we have been fortunate to see rapid growth and continually expand our customer base year after year. As we continued to improve our capabilities, we built and later expanded our own oil re-refinery, made multiple strategic acquisitions to expand our capabilities even further, and continued our commitment to industry excellence.

After more than 25 years, and 120 locations later, we continue to innovate and lead the way in sustainable,

automotive environmental services. And now we're proving that once again with our One Drive Automotive Program. This breakthrough approach bundles our most popular services together to provide our clients incredible cost savings and helps the business world run cleaner.

At Crystal Clean, we remain steadfast in our commitment to the environment, our employees and our customers and their ESG programs. It's this commitment to the automotive industry and our unyielding desire to protect our earth's natural resources that have helped us become who we are and become the trusted partner we are to so many. We look forward to sharing more of our exciting One Drive Automotive Program details with you and to having you as a partner in the Crystal Clean family.

Sincerely,

Brian Recatto  
President and CEO

## WHEN IT COMES TO RUNNING A CLEANER AUTOMOTIVE BUSINESS, WIN WITH ONE.

Crystal Clean's new One Drive Automotive Program provides all the environmental services you need, bundled together however you choose, offering you great cost savings and a tremendous value from the best in the business. Created just for you, one point of contact saves you time and money. And the more services we provide, the more cost-effective your environmental services program becomes.

Having your service done right matters. Crystal Clean has the experience to be your dedicated partner for all environmental needs, whether it be used oil management, antifreeze collection and delivery, parts cleaning, waste water vacuum services, and many other environmental services.

Our skilled team of sales and service reps will work with you to ensure all of your operations are in compliance with environmental regulations. And with access to Crystal Clean's industry-leading customer portal offering you convenient access to all the documents and reports related to your account, partnering with Crystal Clean is one easy decision. Crystal Clean is the right choice to help your business run cleaner.



# WIN WITH ONE™

# THE MORE YOU USE THE MORE YOU SAVE.

We have long served our customers with core Used Oil and Environmental Services. And now, for our Automotive customers, we will be rewarding you with more favorable pricing for doing more business with us. Combining the services you need with one true partner has many benefits, and now, we make it worth your while financially.

**INTRODUCING OUR TIERED**  
  
**AUTOMOTIVE PROGRAM**  
**FOUR SAVINGS LEVELS**



**SILVER**  
Oil Only

**GOLD**  
Oil Plus One Environmental Service

**PLATINUM**  
Oil Plus Two Environmental Services

**GREEN**  
Our Most Favorable Pricing For Those Who Use Our Oil Service Plus Three Environmental Services!

**The more you centralize your services with Crystal Clean, the more you save!**

# We are the E in your ESG

**Environmental**  
**Social**  
**Governance**



## WE'RE TRANSFORMING HOW WE SEE WASTE AND HELPING THE BUSINESS WORLD RUN CLEANER.

Environmental, Social, and Corporate Governance continues to be top-of-mind for businesses, with a growing number of investors and business leaders vowing to make companies more sustainable and socially responsible. In short, companies are being expected to take a stand on environmental issues.

So it only makes sense that in today's world, it matters how waste is disposed. Discovering alternative uses of waste has become paramount for many companies as they focus on improving their sustainability initiatives. Crystal Clean is committed to sustainable waste recovery operations, utilizing new ways to recycle and reuse waste using modern technology.

# WE DON'T JUST SAY IT, WE DO IT.

In today's world, it matters how waste is handled. Discovering alternative uses of waste has become paramount for many companies as they focus on improving their sustainability initiatives. We have invested heavily in re-refining and recovery technology to promote the sustainability you and your customers require and expect.

**ANNUAL SUSTAINABLE CAPABILITIES >>**



**75+ MILLION**  
GALLONS OF USED OIL RE-REFINED AT OUR RE-REFINERY



**5+ MILLION**  
GALLONS OF SPENT ANTIFREEZE COLLECTED FOR RECOVERY AT OUR ANTIFREEZE RECOVERY CENTERS



**100+ MILLION**  
GALLONS OF WASTEWATER COLLECTED FOR TREATMENT



**2.6+ MILLION**  
GALLONS OF USED SOLVENT PROCESSED AT OUR RE-REFINERY



**2.4+ MILLION**  
POUNDS OF WASTE RECLAIMED FOR ENERGY



## Oil Re-Refining

By re-refining used oil, we're now preserving the oil molecule as a renewable resource. It's our environmentally responsible way to help reduce greenhouse gas and heavy metal emissions.

## Antifreeze Recovery

We operate several specialized Antifreeze Recovery Centers and are one of the largest antifreeze recyclers in North America. Our antifreeze recovery leverages a closed loop reclamation process, recovering spent antifreeze into premium ready-to-use light-duty and heavy-duty antifreeze.

## Wastewater Treatment

We're doing our part to ensure the environmentally sound disposal and treatment of waste waters, and help generate clean water to release back into our waterways by operating multiple state-of-the-art wastewater treatment facilities throughout North America.

## Used Solvent Recycling

Crystal Clean manages the recycling or treatment of residual cleaning solutions. Used solvent solutions are gathered in bulk and then reclaimed to be recycled and remanufactured into new solvent solution. Our low flash solvent is separated and sold into a reuse program for non-land applied construction materials.

## Energy Recovery

We help recover energy from the waste disposal process in an environmentally responsible way. This not only decreases the volume of solid waste going to landfills, but also generates a renewable energy source and reduces carbon emissions.

# BRING EXCELLENCE TO YOUR BACK OFFICE

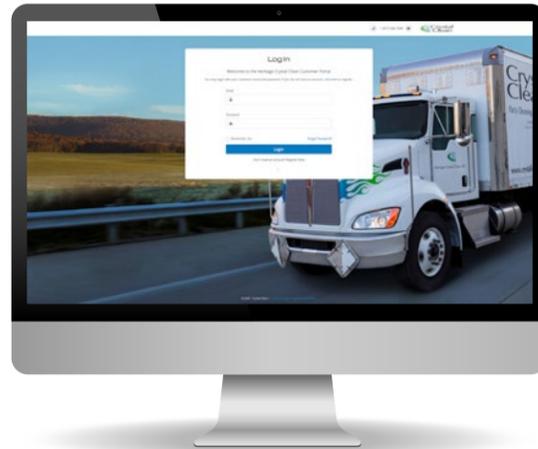
## Customer portal provides easy access to manage your account.

Our customer portal provides easy access to your account through a simple to use, secure website. The portal offers you direct, convenient access to all of the documents and reports related to your account with Crystal Clean.

### Easily access:

- Calendar of completed services
- Generator Information
- Wastestream reports
- Service agreement and work orders
- Invoices and online payments
- Manifests
- All your locations in one spot

We even make it easy to register using your customer account number, latest invoice number, latest invoice dollar amount or email address.



## Consolidated monthly invoice for greater efficiency.

No more getting multiple invoices from multiple vendors at different times with different due dates. With Crystal Clean's One Drive Auto Program, you can choose to get one bill for all services.

It's all about saving processing time and avoiding confusion. One invoice will streamline your payments and help you avoid overlooking payments you need to make by a certain date. And with combined orders, everything is neatly grouped together, no matter who on your team places the orders. Invoice headaches will be a thing of the past.

Reach us at [account.crystal-clean.com](https://account.crystal-clean.com).

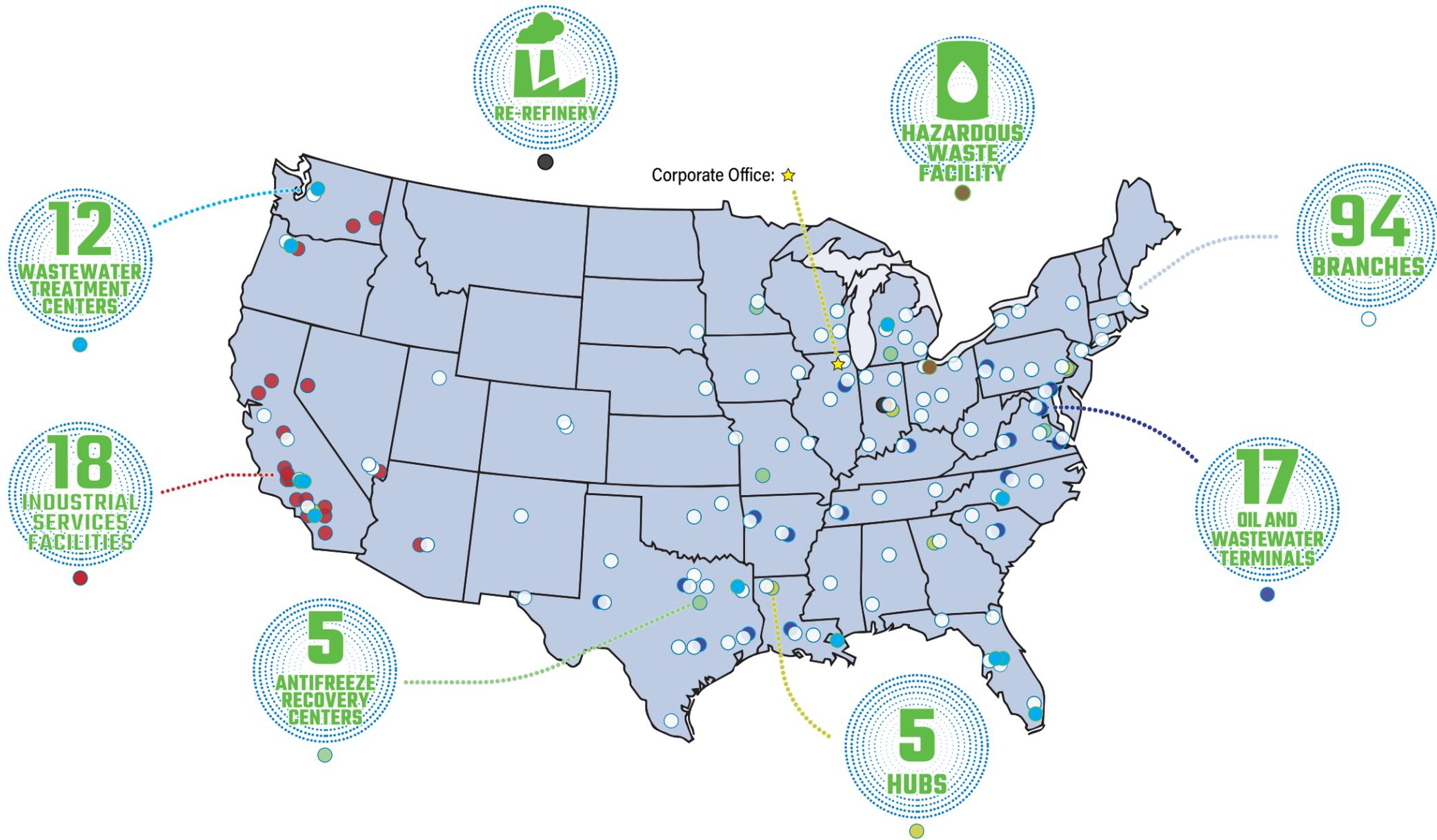
# COMPLIANCE. MADE EASY.

Do you need help with compliance? We've partnered with the best in the business to help you minimize risks and meet all environmental, health and safety regulations. Through our program, your auto service centers or dealerships get the unmatched support needed and the online tools you want to make managing workplace compliance simple.

An annual compliance visit will help protect your team, your customers and your community. Our partnership and scale will allow you to receive this service at the greatest value. And we can facilitate your OSHA training in both English and Spanish. It's like having your own personal compliance department, but better.



# NATIONAL FOOTPRINT TO SERVE YOU



Together with a full service offering:



Oil Services

## ENVIRONMENTAL SERVICES



Antifreeze



Wastewater Vacuum Services



Parts Cleaners



Waste Drum Disposal



Brake Clean Program



Infinity Soap Station



# OIL. NOBODY DOES IT BETTER.

At Crystal Clean, oil is at our core and it's the heart of what we do. And thanks to advanced technology, we re-refine used oil back into base oil – helping reduce greenhouse gas and heavy metal emissions in an environmentally responsible way. By continuing to utilize innovation, technical expertise and capital investments, Crystal Clean has established itself as a leader in the oil re-refining industry and is one of the largest re-refiners in North America.

The vast majority of the oil we collect is sent to our own state-of-the-art oil re-refinery in Indianapolis, IN where we process 75+ million gallons of used oil per year.

Used oil is re-refined into high-quality Group II base oil, co-product fuels, and vacuum tower asphalt extender.

Our re-refined oil goes through rigorous laboratory testing to ensure it meets or exceeds API and ILSAC industry standards. All base oil products we produce are well suited for a wide variety of automotive, industrial, and marine lubricants, as well as diluents for additives and process oil applications.

Collection



Transportation



Re-Refining



Market Re-entry



# ENVIRONMENTAL SERVICES. IT'S OUR DUTY.

Crystal Clean is a national leader in the environmental services market. We provide the smart alternative, while remaining tenaciously committed to both our customers and the environment.



## Antifreeze

### A Dedicated Antifreeze Automotive Program Ready to Service You.

Crystal Clean's Antifreeze Services program provides environmentally responsible delivery and recovery of premium, ready-to-use light-duty and heavy-duty antifreeze for your automotive shop. Our program is designed to keep your automotive service operation running smoothly by offering regularly scheduled service visits to collect used antifreeze and deliver new product based on your needs.

Crystal Clean's Global antifreeze & coolants are specially formulated for your automotive service needs. Using an OAT formulation, Crystal Clean antifreeze & coolants are offered in both light-duty and heavy-duty extended life NAPS Free applications. By being fully compatible with all major brands of OAT, Hybrid, and Conventional products, our product will exceed your automotive shop needs.

### Premium Quality, High Performance

- All products meet the performance requirements of ASTM D3306 or D6210.
- Complete engine protection, Global LD 5 years/150k miles, Global HD 6 years/600k miles.
- Pre-diluted 50/50 and ready to use application.

### All Makes, All Models

- Global Application that is compatible for use in almost all cars, light duty trucks, and heavy-duty trucks using our Global products.
- NAPS free – does not include nitrite, amine, phosphate, and silicate.
- Uniquely formatted for all automotive service applications to include top-offs and full service.

### Superior Service, Closed Loop (New and Used)

- Specific bulk or drum delivery available to match your automotive shop needs.
- Our supply network can adequately supply your shop that works in your inventory needs.
- Our team is dedicated to service both new product delivery and used antifreeze removal.



## Wastewater Vacuum Services

### Servicing Your Automotive Shop Needs—No More Clogged Drains!

Crystal Clean's Wastewater Vacuum Service Program is a comprehensive, full-service wastewater management program focused on meeting the unique needs of the automotive industry.

### State-of-the-Art Wastewater Management

Our modernized program provides efficient, environmentally conscious removal and disposal of oily waters and sludges from wash bays, triple basins, water separators, floor drains, and trenches. Our fleet of state-of-the-art vacuum trucks collect millions of gallons of contaminated water annually.

Wastewater is processed to remove oils, solids, and other contaminants to generate clean water, protecting the environment through the preservation of lakes, streams, and oceans.

Our professional sales and service reps are an essential part of your wastewater management program and are committed to ensuring jobs are done fast while maintaining the highest level of safety and full environmental compliance with local, state, and federal regulations. Whether it's routine service or emergency cleanup, our team is here for you.

### Waste Water Vacuum Services Include:

#### CLEANING OF:

- Oil / Water Separators
- Triple Basins
- Clarifiers
- Wash Bays
- Car Washes
- Trenches
- Floor Drains / Sumps
- Hot Tanks
- Containment Areas

#### REMOVAL OF:

- Oily Water
- Sludge
- Dirt / Debris



# SERVICES CONT'D



## Parts Cleaners

**You Work Hard, So Do Our Parts Cleaners.**

We know that our automotive customers need to clean dirty parts safely & efficiently. We have the right cleaning equipment, chemistry, and service intervals for your needs. From small, portable manual machines, to fully automatic units that increases your technician's productivity, we've got you covered. We provide the machine, the chemistry, and the great service you deserve.



### Aqueous Parts Cleaners

Crystal Clean's environmentally safe water-based parts cleaners incorporate the newest technologies for safe and effective cleaning.

### Solvent Parts Cleaners

Crystal Clean's solvent parts cleaners program provides our customers with premium mineral spirits for quick cleaning and fast dry times.



### Paint Gun Cleaners

Crystal Clean's paint gun cleaners combine manual and automatic operation, designed for effective and hassle-free cleaning of spray guns.

### Solvents & Chemistries

Crystal Clean's solvents & chemistries are effective on a diverse range of applications. You won't find a better line of aqueous chemistries than our Mirachem selection of products for your automotive cleaning needs.



**Does your shop already own a parts cleaner?**

We can provide the same level of service to your owned equipment.



## Waste Drum Disposal

**Simple, Safe, Reliable Containerized Waste Service from the Experts.**

Crystal Clean's waste drum disposal services offers hassle-free disposal of your waste. We're committed to ensuring jobs are done fast while maintaining the highest level of safety and keeping your shop in full environmental compliance. Our team will collaborate with you to design your waste drum disposal program to meet your financial and sustainability goals.

### Common Automotive Waste Streams Handled:

- Paint Waste
- Fuels (Gasoline & Diesel)
- Absorbents & Oily Debris
- Aerosols
- Bulbs, Batteries, & E-Waste
- Other Automotive Streams (D.E.F., Brake Fluid, Transmission Fluid)
- And more...

### Our Promise.

The Crystal Clean Certificate of Assurance provides you with peace of mind and ensures your wastes are being handled properly and responsibly by trained professionals. We promise to protect your assets and assume responsibility for the proper management of your waste.

### Hazardous Waste Disposal

Hazardous waste requires the most care when disposing, and Crystal Clean has the experience and a compliance record you can trust.

### Non-Hazardous Waste Disposal

Crystal Clean's non-hazardous waste program is designed for hassle-free waste disposal, giving you peace of mind that your waste is being disposed properly.



**\* 90,000+ DRUMS OF WASTE RECLAIMED FOR ENERGY ANNUALLY**



# SERVICES CONT'D



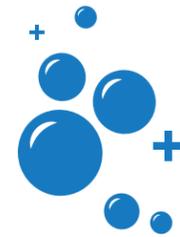
## Brake Clean Program Less Cost with No Waste.

With One Drive's Brake Clean program, you get a thorough and effective way to degrease and remove contaminants from brake drums, pads, discs, lines, cylinders, clutch parts, and other shop cleaning needs. Our Brake Clean product is sold in a convenient 55-gallon drum.

### Crystal Clean's Brake Clean Service Offers These Automotive Benefits:

- Refillable & Pressurized Dispensing Canister
- Cost Savings Over Individual Cans
- Less Shop Mess
- Material Loss Prevention
- Reduced Waste (Aerosol Cans)
- Evaporates Quickly, Leaves No Residue

Our cleaner is extremely effective in removing oils, resins, tar, and dust from metallic surfaces.



## Infinity Soap Station

### Your Floors Will Never Be Cleaner.

The Infinity Floor Soap Station is one more example of Crystal Clean's commitment to providing effective, environmentally conscious solutions that truly make a difference to our customers. Our Infinity Floor Soap Station will change the way you think about cleaning your shop and showroom floors.

The metered soap dispenser is a sealed system that comes ready-to-use. It utilizes powerful cleaning agents to deliver maximum cleaning power with minimal hassle. It's easily connected to the local water, can be placed anywhere, and takes up little space.

### Benefits Include:

- Superior Chemistry
- Metered Soap Dispenser
- Consistent Dilution for Optimal Cleaning
- Increased Savings from Super Concentrate, Perfect Proportioning, No Container Disposal
- OSHA Compliant Labeling
- Saves Space – Eliminate Your Floor Soap Storage

Our Infinity Floor Soap Station is free equipment, free service, no maintenance, no inventory expense, no orders required, and you only pay for the amount of soap you use. Our regular service intervals take the headache out of traditional cleaning methods by servicing and refilling for you. This is the simplest and most cost-effective solution you can get.

**You won't find a more effective floor cleaning chemistry. Let us prove it. Sign up for a free trial.**



# THE MOST DEDICATED PEOPLE IN THE BUSINESS

At Crystal Clean, our people are what sets us apart. Every one of our 1,800+ dedicated team members exhibit a daily passion to build strong relationships with customers and provide a level of customer service our competitors just can't match. The dedication and commitment is companywide, and it makes us able to deliver excellence to each and every customer. When our customers see a Crystal Clean truck pulling onto the lot, they know they are getting the best service possible.

**"...a level of customer service our competitors just can't match."**

## OUR VALUES, OUR COMPASS.

The values that guide all of us at Crystal Clean are more than just words on a wall or on our website. These are the core beliefs we stand by and practice, every day. We do so for our customers and for ourselves. Because we never forget that in addition to wanting to be the best we can for our Crystal Clean family, we are in a service industry where our customers are everything. So adhering to these values enables us to stay focused on, and put into daily practice, the ideals and beliefs that ensure excellence within, and to our customers.



### SAFETY

We want everyone to go home to their families, every night, safe and sound. We do this by being responsible for yourself and your team members, using your "Stop Work" authority in unsure or unsafe conditions. Have the courage to speak up.



### HONESTY

We perform our services the right way. Transparent and open; we don't cut corners. We do the right thing in every situation, every day.



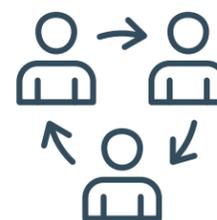
### ACCOUNTABILITY

Never walk past a problem. Fix it. We take ownership of our jobs, and each individual is accountable to themselves and the company. It's how the employee and company grow.



### RESPECT

Give every employee and customer the respect they deserve; be a good listener, taking the time to address issues large and small.



### RELATIONSHIPS

It's a relationship business. Get to know your customers and your fellow employees. Focus on the 'service' mentality and what you can do for them, instead of what they can do for you.



### EXCELLENCE

We were built on grit and drive, a company where everyone pitches in to achieve excellence. A company where we do whatever it takes to safely get the job done and exceed expectations. It's tough work. Our people are tougher.



### INCLUSIVE

We are a diverse company that embraces all.

**ONE**  
PARTNER.

**ONE**  
INVOICE.

**ONE**  
PORTAL.

**ONE**  
COMMITMENT  
TO EXCELLENCE.

**ONE**  
GREAT VALUE.

**ONEDRIVE**<sup>™</sup>  
AUTOMOTIVE PROGRAM

WIN WITH  
**ONE**<sup>™</sup>



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Clean®

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